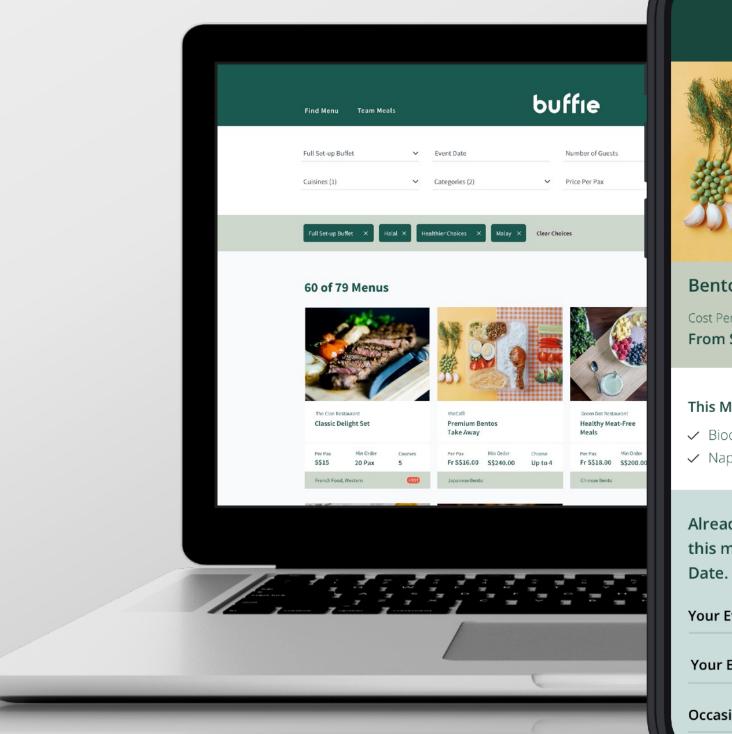
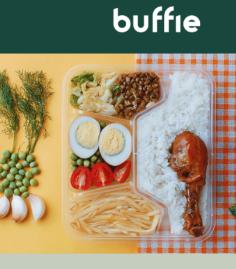


## buffie By Inspireo Powering Next-Gen Catering





#### Bento Box Menu

Cost Per Pax From S\$ 11.90 . S\$ 250.00

Min Order

#### This Menu Includes:

✓ Biodegradable disposable cutlery Napkins

Already have a date in mind? Check if this menu is available for your Event

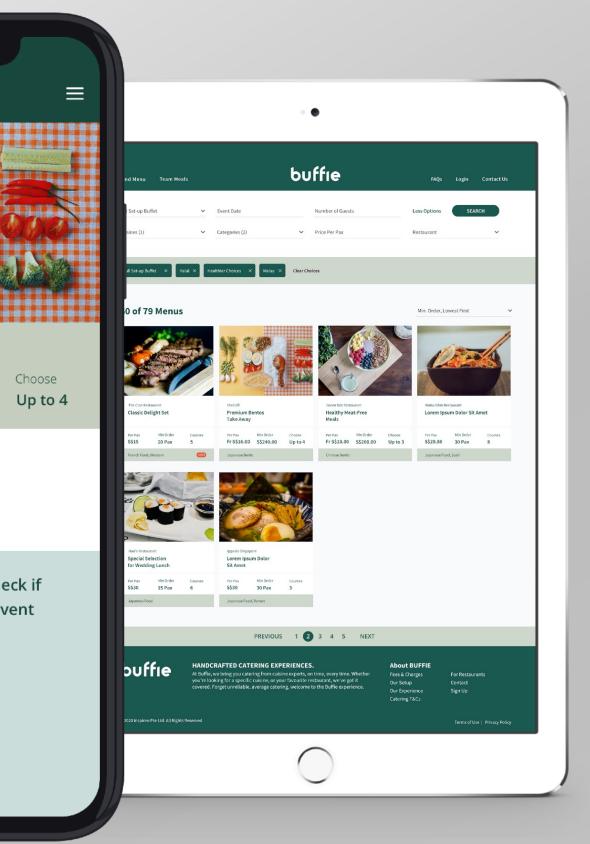
Your Event Date

Your Event Time

Occasion

 $\sim$ 

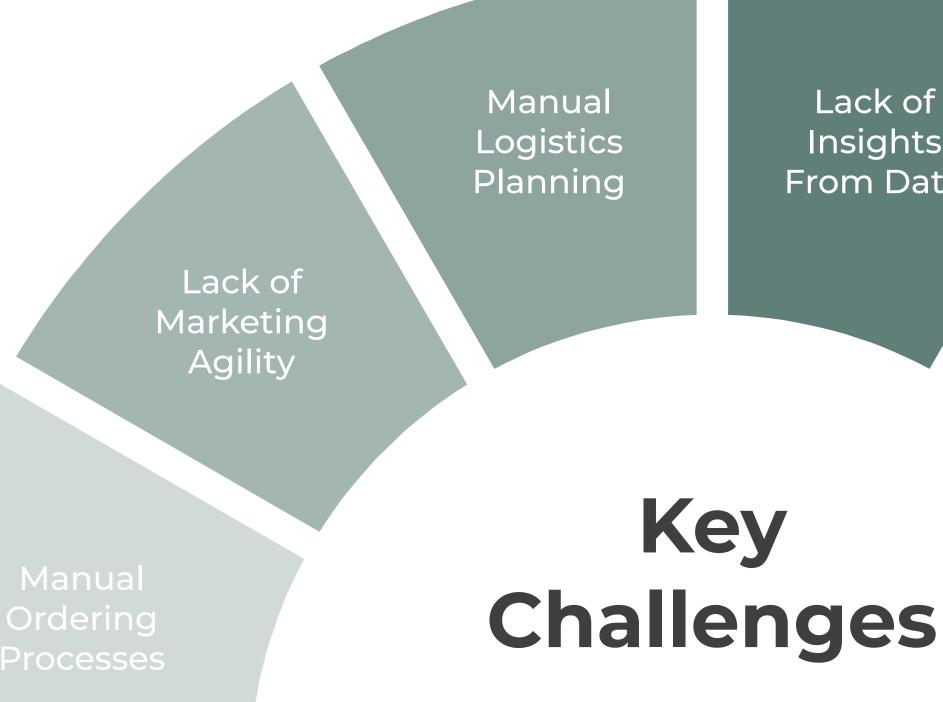






## Caterers today face multiple challenges.

On top of increasing competition, there are barriers to growth.



Lack of Insights From Data

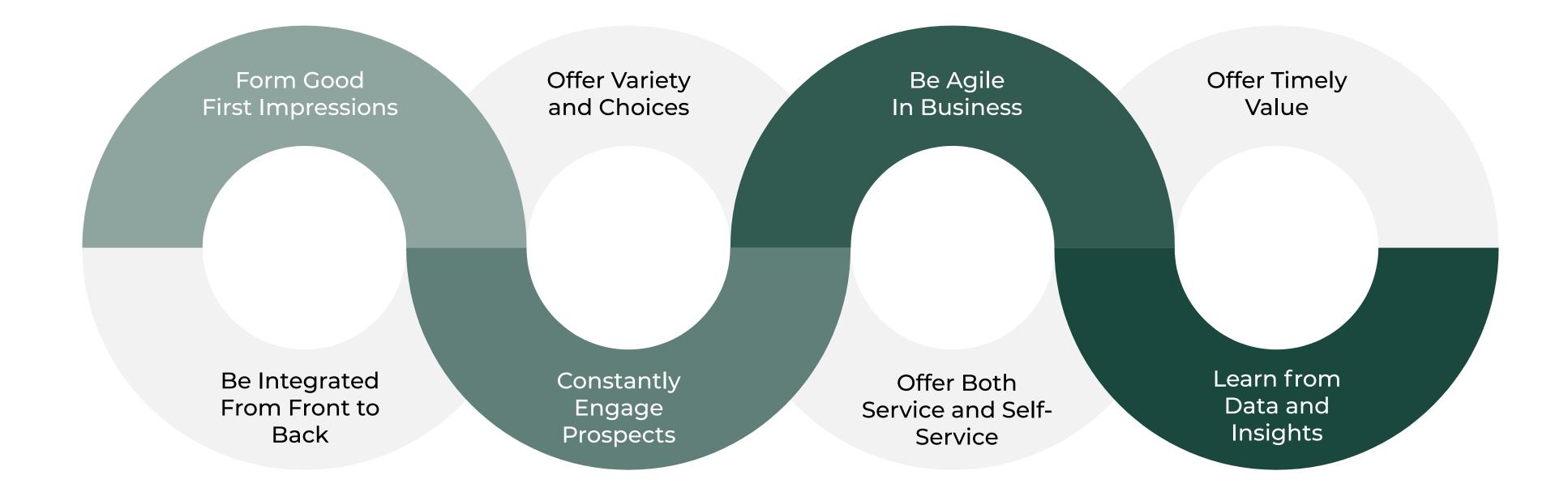
> Limits to Service Excellence

Subpar Digital Branding



### Yet, they need to differentiate.

#### More than before, a caterer needs to go beyond their food.







#### Bento Box Menu

 Cost Per Pax
 Min Order

 From S\$ 11.90 (10)
 S\$ 250.00

 Min Order
 Choose

 S\$ 250.00
 Up to 4

 $\equiv$ 

#### This Menu Includes:

- ✓ Biodegradable disposable cutlery
- 🗸 Napkins

Already have a date in mind? Check if this menu is available for your Event Date.

buffie

Your Event Date

Your Event Time

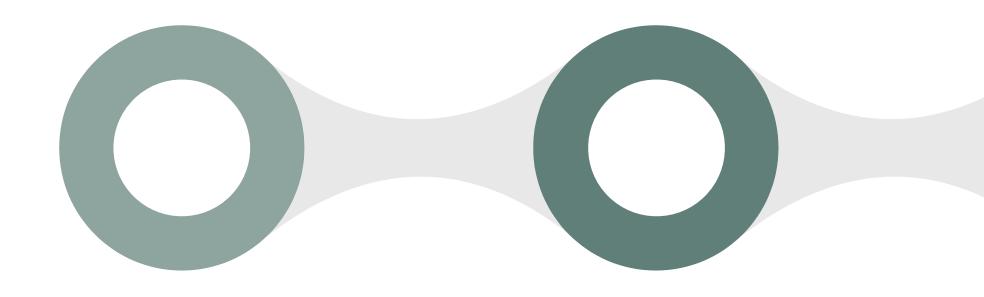
Occasion

## Buffie helps your catering business go next-gen.

From ordering to logistics, BUFFIE is an endto-end integrated web application that's designed for catering businesses.



### One flow from sales to fulfilment.

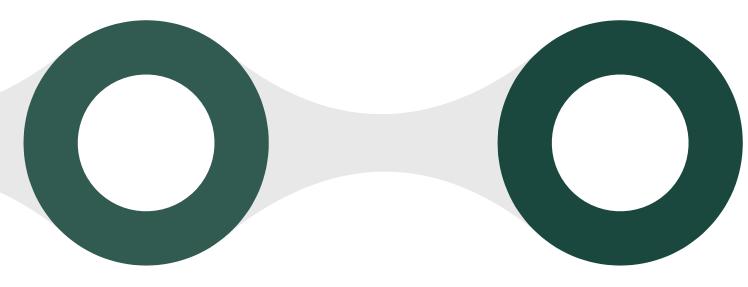


#### Menus & Food Catalog

Multiple Menus & Pricing Add-ons & Premium items Bentos or buffet line 3-Step Self-Service Order Responsive and SEO ready

#### Orders Management

Per Order Approval Unlimited Team Members Order Editing Hidden Menus/Orders



### Logistics Support

Per Order Equipment List Master Packing List Postal Code Surcharge

#### **Sales Data** & Insights

Menu Performance Item Performance **Coupon Performance** 



Full Set-up Buffet	~	Event Date		Number of Guests	Less Options S	EARCH
Cuisines (1)	~	Categories (2)	~	Price Per Pax	Restaurant	~

Full Set-up Buffet × Halal × Healthier Choices × Malay × Clear Choices

#### 60 of 79 Menus





 Per Pax
 Min Order
 Choose

 Fr \$\$16.00
 \$\$240.00
 Up to 4



 Per Pax
 Min Order
 Choose

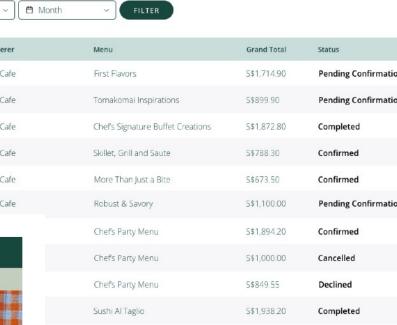
 Fr \$\$18.00
 \$\$200.00
 Up to 3

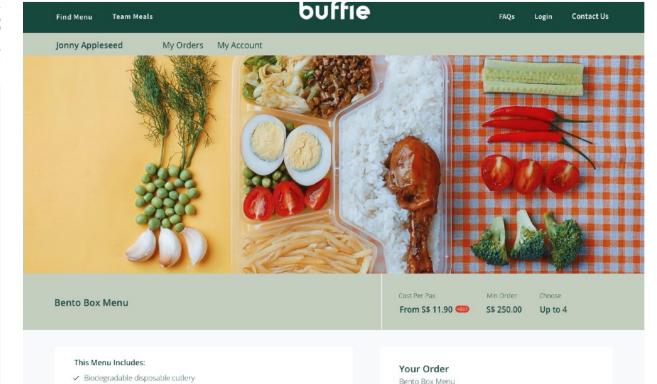


Jonny Appleseed

Order ID	Order Date & Time	Caterer	Men
#6943	27/9/2020, 12:00pm	myCafe	First
#8492	13/9/2020, 11:00pm	myCafe	Tom
#3212	13/8/2020, 7:35pm	myCafe	Che
#4020	13/5/2020, 10:10am	myCafe	Skill
#9999	13/4/2020, 10:30am	myCafe	Mor
#4130	13/3/2020, 14:29am	myCafe	Rob

My Orders My Accoun





IOUS	1	2	3	4	5	NEXT		
EXPER	IEN	CES.					About BUFFIE	

Already have a date in mind? Check if this menu is available for your Event Date.

✓ Napkins

Your Event Date Your Event Time

139.00 74.50 5x Egg Fried Rice Ber 213.50 30.00 Food & Beverage Total Min. Order S\$ 250.00 **Delivery Fee** Have a Coupon Cod

GRAND TOTAL

S\$ 243.50

SUBTOTAL (S\$

QTY ITEM

## **Create Lasting** Impressions



#### **Beautiful, Responsive Menus**

A visual experience for ease of browsing to find a fitting menu.



### **3 Step Ordering Process**

Choose menu items, fill in venue details, and make payment.



### **Order Tracking & Statuses**

A simple dashboard, coupled with email notifications.



## **Provide Great Service**

#### **Admin-Only Menus**

Hidden menus for that special group of customer.



#### **Manual Orders**

Take orders over phone; even one that's not in the menu.

### Orders Editing and Ad-Hocs

Include special requests with or without a fee.

Cost
S\$16.00
S\$20.20
S\$9.50
S\$9.90
S\$7.00
S\$10.00
Edit Ord
Lorem ipsum do pellentesque au
★ Chef's Recomr
Step 1: C
Starters Choos Lorem ipsum dolor s Shrimp & Ve Age Dashi Sesame battere Chef Rigo's V Shrimp and Chucka Ika S
<b>Nigiri Pairs</b> <i>Ch</i>
Tellow Fill It

SAVE	CANCEL						
Qty/Pax	Sub-Total						
15	S\$ 240.00						
10	S\$ 202.00						
5	S\$ 47.50	Orders	Receive	d			
5	S\$ 49.50	Pending (4)	Upcoming	(8) A	ll Orders (38)		
3	S\$ 21.00	✓ Status	•	🗎 Month	n • FILTE	R	
	34 21.00	Order ID	Order Date &	Time 💲	Customer Details 🗘 🗘	Event Date & Time 💲	
1	S\$ 10.00 🗹 🕽	#3214	13/8/2015, 8	30pm	Michiyo Ho Nian Ci 94831034 nianci@gmail.com	2/9/2015, 1:00pm	
der: #3212				28pm	Hubert Brein 84372840 hubert.brein@yahoo.com	30/8/2015, 2:00pm	
	<b>212</b> , consectetur adipiscing elit. Done nec orci laoreet, in aliquet libero orna			}5pm	Charles Kwang Jia Chai 99998888 charles.kwang@gmail.com	25/8/2015, 7:00pm	
				38pm	Jean Lim Wee Cin 90008470 jeanlim@hotmail.com	25/8/2015, 7:00pm	
mmendation 🛛 💋 Vegetaria	n 💋 Spicy 🧬 Contains Nuts						

#### Choose Your Items

Sashimi Choose 1 se 1 sit amet, consectetur adipiscing elit. Our chefs prossess excellent culinary skills will serve up fresh sashimi slices eggie Tempura 🗹 Yellowtail Tuna 🛛 Albacore Tuna 🧬 ed tofu Salmon Wonton Bites ★ 🕖 Lettuce Wraps Unagi Pepper-Fish 🌶 Sansai 🧬 The Art of Sushi Choose 2 noose 1

una

Red Dragon ★ A beautiful dish finished with an amaebi head & tail



#### Payment

Pay 30% Deposit **S\$ 413.9** 

Pay in Full **S\$ 1,379.80** 

#### By Credit/Debit Card

The fastest and easiest! Order confirmation after payment is made and your chosen restaurant confirms your order.

PayPal

Card Number 8393019343330088

ב# 1	3212				
	0212			× ← BACK TO MY ORD	
urant C <b>hef (</b>	Challenge	Edit Payme	nt	Confir	PAY S\$ 413.90
August 2	2015, 7:35pm	Amount	E.g. 500 for payment or -500 for refunds		
		Ref. ID	E.g. Bank Transfer Tx ID or Cheque No		
		Payment Method	Bank Transfer •		
		Notes			
				Comments	
Time Time	25 August 2 25 August 2			epared by Sushi Tei at Je k up the food at 50 Juro	
n ber	Charles Kwa 99998888		SAVE AND BACK	#03-18 JEM Singapore 6 5844013)	
s	192 Waterk Park at B1,				
	Lorem ipsum d	olor sit amet, consectetur a			

## Get Initial Commitment

### **Collect Deposits**

Depending on menu type, a X% or full deposit can be requested.



#### **Accept Credit Cards**

Via Braintree, with automatic order updating.



### **Register Manual Payments**

From PayNow or Bank Transfer. All records are noted in orders.



## Provide More, Earn Extras

### **Optional Add-ons**

Add suitable add-ons to each menu, with add-on pricing.

### **Occasion-Based Up-sells**

Offer extras that go well with each occasion.



Some selections can cost more than others.

(		O pa	ena ur Pe aste ø v <sub>ege</sub>	ena
(		к	ueh	Pi
(		O pa	ena ur Pe aste P Con	ena
Noc	- 4		/1 /1	N
				~
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				Live
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#### , Otah

ang style otah comes with chunky bits of macke



#### ie Tee

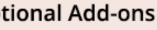
s Rojak +S\$ 1.00/pax ang style otah comes with chu





Lorem ipsum dolor sit amet, consectetur adipiscing elit. Proin rutrum, lorem vitae rhoncus sagittis, leo elit sagittis tellus, vitae ullamcorper ipsum odio a risus. In hac habitasse platea dictumst.





e Station - Penang Assam Laksa



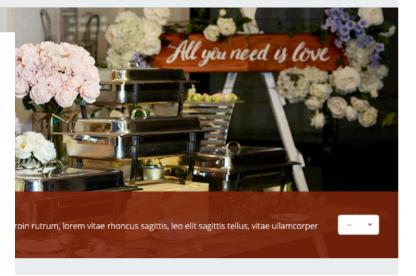
Penang Assam Laksa +S\$ 5.00 per pax Specially imported thick vermicelli noodles from Penang cook traditional Assam laksa broth. A well-known Penang dish not missed



Chef - 2 Hour Block +S\$ 150.00 per 2 hours (One chef required per live station)

#### ersmith's Add-ons







	,	Powering Next-O	Gen Catering						
				rt status nding	Penang Curry Chicken (Chicken and delicious curry)     Penang Lor Bak (Marinated succuler homenade beancurd sheets)				
Restaurant Pick Contact Person Contact Number Restaurant's Cor	Nicholas Heng 65 9000 9000		Event Guite Set up Time Ready Time Collection	25 August 2015 4.30pm 5.00pm 8.00pm	Sambal Chilli     Georgetown Vegetarian Bento     Penang Belacan Fried Rice (The ingr prawns and marinated boneless chic perfectly - served with non-spicy bel Eggplant Special (Eggplant stewed v Belacan Chicken Wings (Crisp on th inside, the belacan taste is well-mari boost!)     Black Pepper Mantis Prawns (Fresh r pepper seuce. A favourile.)	ken) complement each other acan fried rice) with Chel's special sauce) e outside and succulent on the nated into the meat for a flavour	Bento Box	2	(
Event Details Contact Person Contact Number Venue Address Delivery Notes Order Notes	Charles Kasing 65 9999 8888 192 Waterico Street, #07-10, Singe Park al F. near IN B. Loram ipsum dolor sit amet, conse Phaselus eros ilpers, volutpat non condimentum diameo.	No. Ch por 187966 65 ch chefur adipiscing ell.	ustomer Details gle Tree Pie LM aries Kwang Jia Chai 9909 8888 artes kwang@gmail.com	Billing Pa Charles Ker 65 9999 88 Charles Iwa 192 Waterto Singapore 1	Belacan Chilli     Gurney Drive Bento     Penang Nasi Lemak (Coconul-flavou chicken, ikan bilis, ormelette, homem sambal chilli sauce)     Penang Stuffed Beancurd (Golden-c sprouts and shredded cucumber, top homemade peanut sauce)     Penang Curry Chicken (Chicken and delicious curry)	ade achar and authentic Penang rispy beancurd stuffed with bean oped with Penang Culture's	Bento Box	1	C
	Lleove					ken wrapped in orispy-thin			
	Users Keywords	Role	Added	SEARCH	User			ereby confirm the follo	wing:
	Keywords	<b>Role</b> Admin		<b>SEARCH</b> 3-17 15:50:36	<b>User</b> Jon Cherian	(Position) on bel <b>)rdered Food</b> ") together comprise the prepared by us "ready-to-eat" on 25 <b>A</b>	complete order of the customer;	ereby confirm the follo	wing:
	Keywords ID		2020-03			(Position) on bel <b>)rdered Food</b> ") together comprise the prepared by us "ready-to-eat" on 25 <b>A</b>	complete order of the customer;	ereby confirm the follo	owing:
	Keywords ID #6861	Admin	2020-03 2019-08	3-17 15:50:36	Jon Cherian	(Position) on bel <b>)rdered Food</b> ") together comprise the prepared by us "ready-to-eat" on 25 <b>A</b>	complete order of the customer;	ereby confirm the follo	owing:
	Keywords ID #6861 #1945	Admin Admin	2020-03 2019-08 2019-07	3-17 15:50:36 3-30 10:09:54	Jon Cherian Aaron Lee	(Position) on bel <b>)rdered Food</b> ") together comprise the prepared by us "ready-to-eat" on 25 <b>A</b>	complete order of the customer;	ereby confirm the follo	3wing:
	Keywords ID #6861 #1945 #1865	Admin Admin Admin	2020-03 2019-08 2019-07 2019-05	3-17 15:50:36 3-30 10:09:54 7-24 11:12:29	Jon Cherian Aaron Lee Steven Lim	(Position) on bel <b>)rdered Food</b> ") together comprise the prepared by us "ready-to-eat" on 25 <b>A</b>	complete order of the customer;	ereby confirm the follo	swing:

## Work as a Team



#### **Track Sales Person**

Provide credit and comms where it's due.



#### **From Sales to Kitchen**

Orders can be printed or viewed as a user.



#### **Multiple Kitchens Supported**

Send the right order to the right kitchen.



## Deliver True and Simply

#### **Automatic Equipment List**

With each order and quantity, different items are required.

#### **Packing Masterlist**

Logistic items at a glance, categorised by shelf location.

### **Locational Surcharges**

Charge extras for certain locations, based on postal code.

### 

#### **Delivery Zones**

Zone ID
#6
#7
#8
#9
#10
#11
#12
#13
#14
#15



Packing	Qty	Check
Tray (Foil), 64mm, Aluminium, Silver	15	$\Box$
Container (Round), 0.4L, Plastic, Transparent	10	
Container (Large Round), 4L, Plastic, Transparent	5	
Tray (Foil), 64mm, Aluminium, Silver	5	
Packing	Qty	Check
Tray (Foil), 64mm, Aluminium, Silver	15	
Container (Round), 0.4L, Plastic, Transparent	10	
Packing	Qty	Check
ransparent	1	$\square$

Zone Name	Postal Code Range	Surcharge
Robinson 01	010000 - 019999	S\$ 10.00
Robinson 04	040000 - 049999	S\$ 10.00
Robinson 05	050000 - 059999	S\$ 10.00
Robinson 06	060000 - 069999	S\$ 10.00
Robinson 07	070000 - 079999	S\$ 10.00
Robinson 08	080000 - 089999	S\$ 10.00
Marina Square 03	030000 - 039999	S\$ 10.00
Marina Square 17	170000 - 179999	S\$ 10.00
Bras Basah 18	180000 - 189999	S\$ 10.00
Bras Basah 19	190000 - 199999	S\$ 10.00

	Qty	Check
nium, Silver	15	$\Box$
Plastic, Transparent	10	



#### Availability Details

#### Block Out, Surcharge or Available Period

Type Ava	ilable Peri.													
	charge Pe.					Block Out Dates								
ADD NEW ITEM						Date ID Restaurant				From	То			
									#89	Artichoke Cater	ing		04 February 2019	06 Feb
Applicable Menus							#88 The Lokal Catering			ing		09 February 2019	10 Feb	
Туре								#87	The Lokal Cater	ing		04 February 2019	06 Feb	
Penang Culture Chinese New Year 🔻							#86	Munch Saladsm	hith Catering		09 February 2019	10 Feb		
Per	nang Cultur	e Chinese New Year 👻 🗙							#0E	Munch Colodom	Catering		04 February 2019	06 Feb
		Your E	/ent	Date	e					Your Ev	ing		09 February 2019	10 Feb
											ing		04 February 2019	06 Feb
		ec	Ju		ıly 2015			**		Occasio	ng		09 February 2019	10 Feb
		Мо	Mo Tu V	We	e Th	Fr	Sa	Su		Occasio	ng		04 February 2019	06 Feb
		29	30	1	2	3	4	5					09 February 2019	10 Feb
		6	7	8	9	10		10	_					
			14				date i vailab		t					
			14											
		20	21	22	23	24	25	26						
		27	28	29	30	31	1	2	th c	hunky bits c				
		3	4	5	6	7	8	9						
Penang Lor B						Bal	_	aí So	iou <b>a</b> Ver	ratarian 🖉 Co				

## Be Timely and Time-Exclusive



Sell certain festive menus only during certain periods.



#### **Block Out Dates**

Close off orders for a day based on individual block-out dates.



## Be Agile in Marketing

### **Menu-Specific Coupons**

Offer % off or \$ off discounts for specific menus.

### **Limited Quantities Per Pax**

Limit total quantity, or usable quantity per customer.

### Instant Menu Updates

Updates to prices are immediately reflected.

### **New Coupon**

Coupon Nan

Coupon Cod

Issued By

Coupon Type

Coupon Valu

Total for Premiur Add-On Coupon Delivery

Enter coup

This coup

GRAND

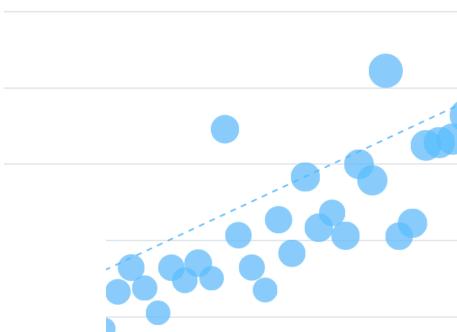
Ord

de				al E			
	Re		theCafè <b>Premiu</b> Take Av		ntos		
pe lue	<u>%</u>	irses	Per Pax <b>Fr S\$16</b>	.00	Min Order <b>S\$240.00</b>	Choose <b>Up to 4</b>	
or This Menu um Items n(s) n: NEWYEAR2017 Ty Fee upon code here EAR2017 upon code is successfully app	plied.	4	07.00 45.00 50.00 88.00 30.00	3ento			
D TOTAL	S\$	1,180.	30				
der Notes							

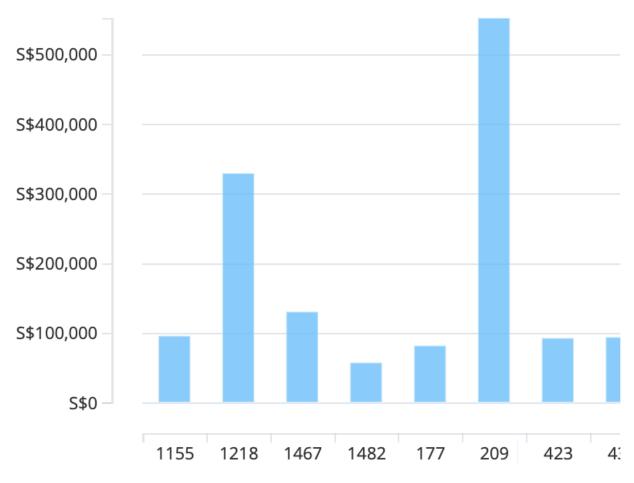


ID	Added	Item Name	Display Name	
#12019	Apr, 06 2020	KCN Carnivora (MB)	Carnivora	
#12018	Apr, 06 2020	KCN Margherita di Bufala (MB)	Margherita di Bufala	
#12017	Apr, 06 2020	KCN Linguine Aglio e Olio Gamberi (MB)	Top Iter	
#12016	Apr, 06 2020	KCN Chicken Cannelloni (MB)		
#12015	Apr, 06 2020	KCN Caeser Salad (MB)	250000 -	
#12014	Apr, 06 2020	KCN Pollo Fritto (MB)	200000 -	
#12013	Apr, 06 2020	KCN Salmon Bruschetta (MB)	150000	
#12012	Apr, 05	150000		

### op ltems



#### Sales Person Performance



## **Glean Insights from Data**



#### **Performance for Items**

Which menu items sell the best, when? And how much?



#### **Performance for Menus**

How well do menus perform in a given period?



### **Sales Performance by Staff**

Who clocked the most, in a given period?



# BUFFIE supports most types of catering menus.



### **Full Set-Up Buffet**

With set-up and warmers.



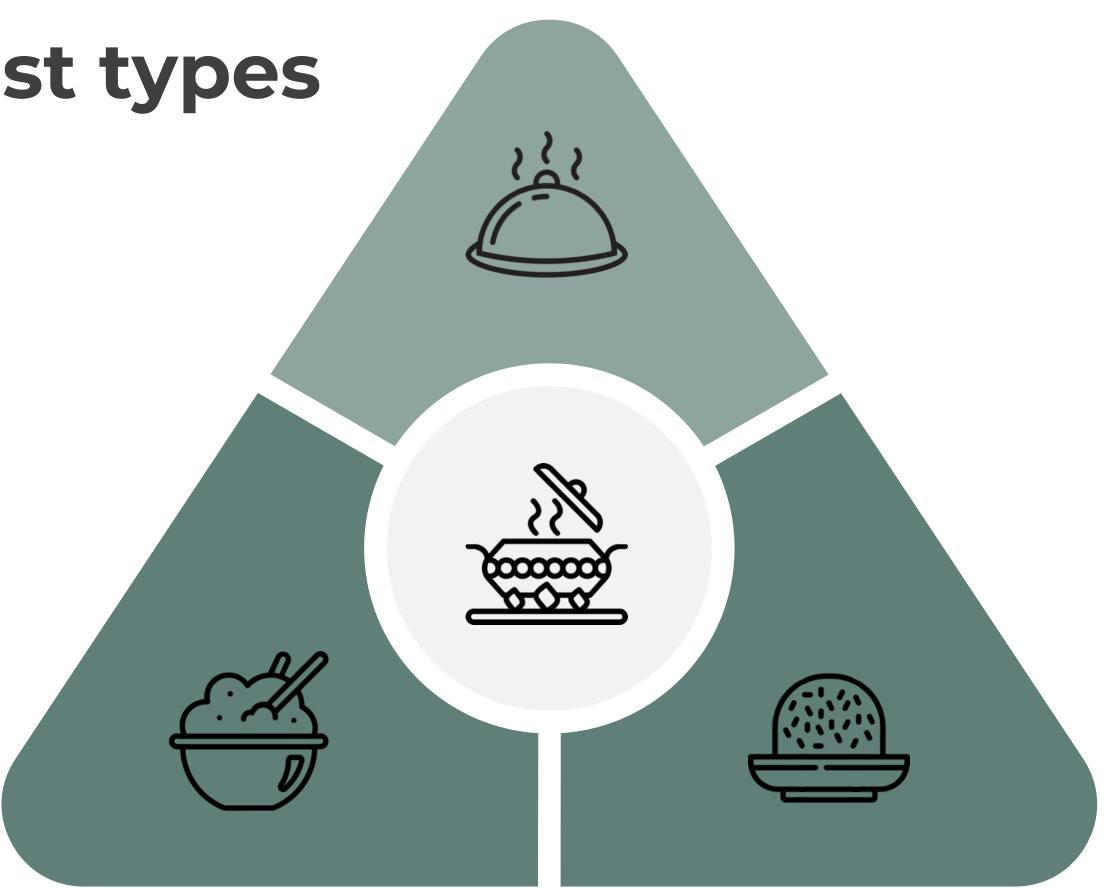
### **Drop-Off Buffet**

Without set-up, served in trays.



#### **Bentos and Tingkats**

Packed food with a minimum pax.







All plans come with:



**Initial Set-up** 

2 Training Sessions



Tech Support

Starter \$500 monthly

Branded Look Catalog Ordering & Payment Orders Management Coupon Codes Block Out Dates Up to 10 Menus

One-time fee of \$12,000



All in Starter, plus:

All Menu Types

Single Kitchen

Surcharges

Logistics

**Sales Commission** 

**Reports** 

**Unlimited Menus** 

One-time fee of \$24,000

## Marketplace

All in Hub, plus:

Multi-Brands Support

**Brand Pages** 



### In the pipeline...



### **Fleet Tracking**

See where your vans are.



#### **Unbranded Sales Page**

Empower co-working spaces or other venues to sell your food.



#### **Recurring Orders**

With meal planning.





### With our technology, you company can grow.

Through systemising processes and enabling staff, your next-gen catering company is set for new heights.



sales@inspireo.co +65 8858 5256

A'Posh BizHub #03-33, 1 Yishun Industrial Street 1 Singapore 768160

